Item: 10B

Date: 2/21/24

# Earley Business Center Scenario Planning

Jan 2024







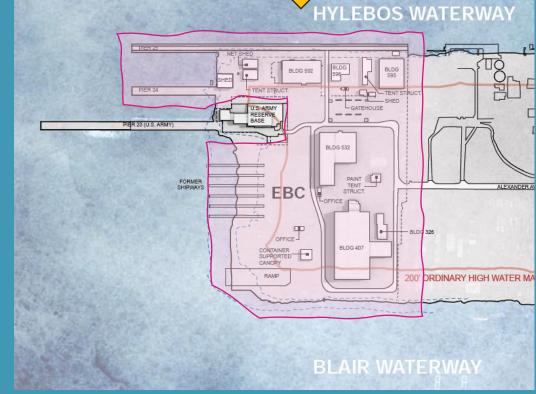
# Step 1 Input Information for Planning

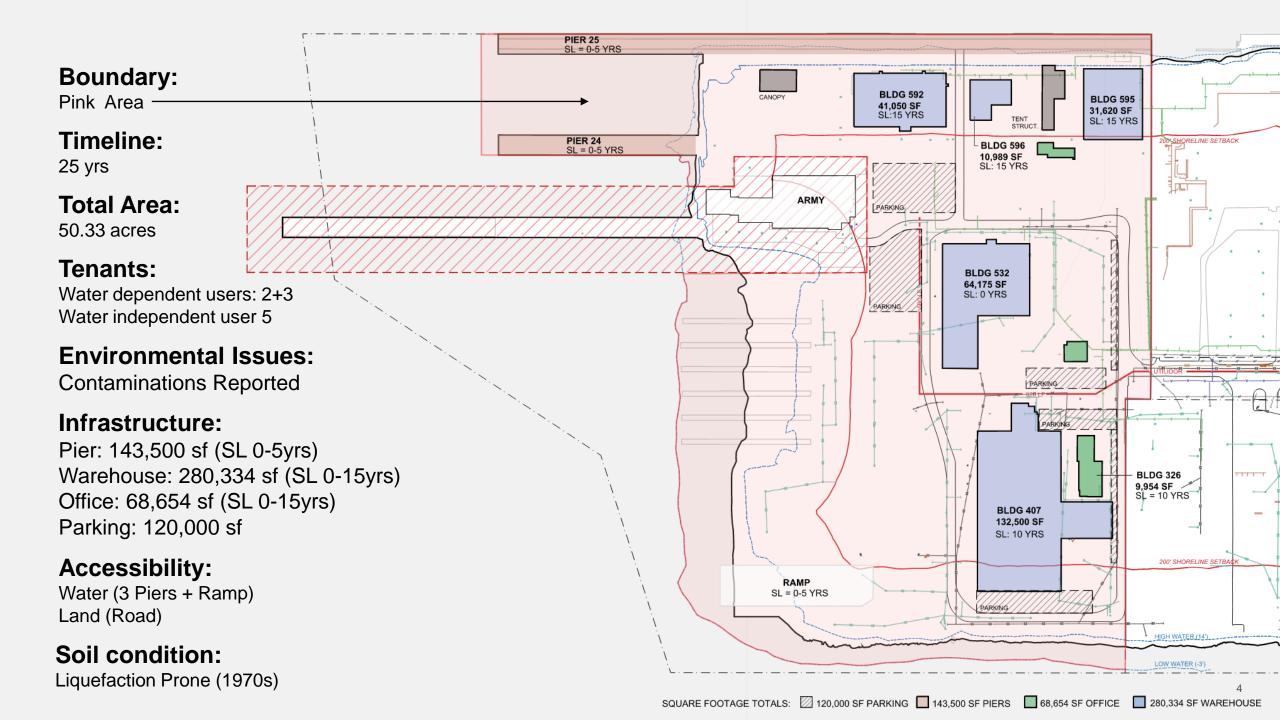


### **Earley Business Center**





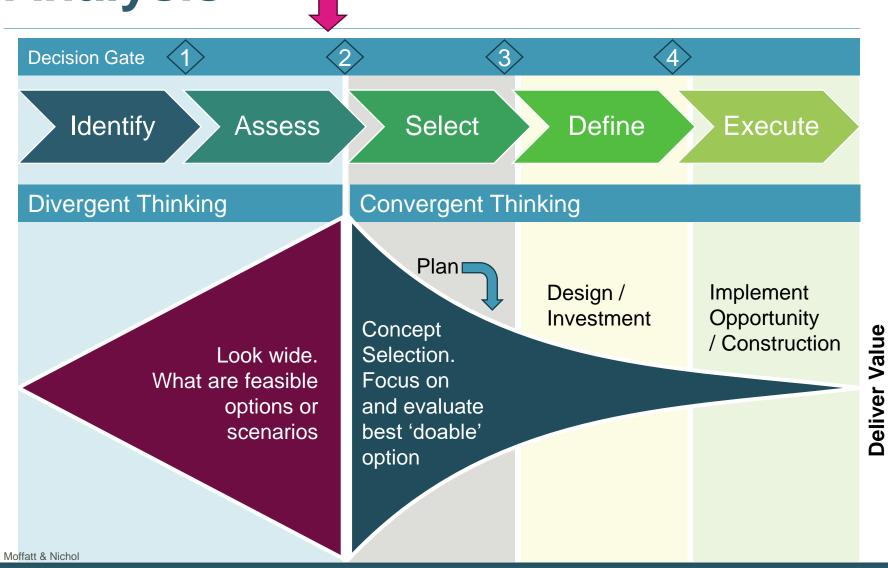




# Step 2 Scenario Analysis



Scenario Analysis





### **Scenario Analysis**

#### **Scenario 1. Status Quo**

keep current break-fix approach and current mix of water dependent and independent users

### Scenario 2. Redevelop for Current Users

plan to keep current mix of water and non-water dependent uses

#### **Scenarios**

### Scenario 3. Develop with a Focus on Water

plan for only water dependent users and absorb new water dependent users

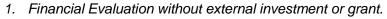
### Scenario 4. Build All New with Focus on Water

plan for <u>a</u> new water dependent user

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# Scenario Ranking

		Scenarios			
		Scenario 1	Scenario 2	Scenario 3	Scenario 4
Ranking Criteria	Financial Evaluation <sup>1</sup>	<b>(1)</b>			
	Environment				
	Risk Assessment				
	Water Use Dependency				
Ra	Community Impact (Jobs) <sup>2</sup>				



<sup>2.</sup> Qualitative assessment on potential job impact.

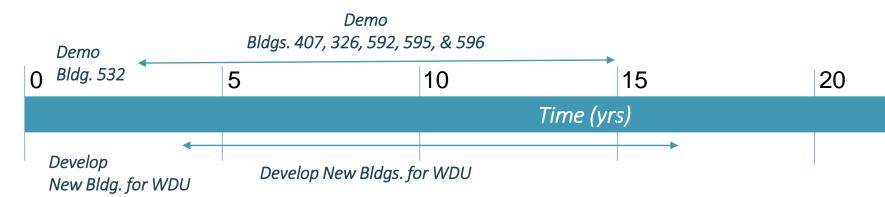


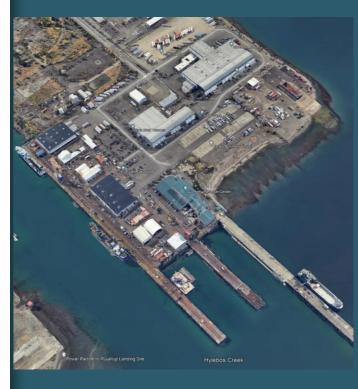
# Step 3 Results



#### Recommended Scenario

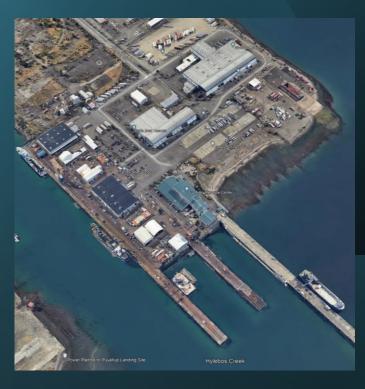
- > Scenario name: Develop with a Focus on Water
- Objective: To plan for only water dependent users and absorb new water dependent users (or water born users)
- Goal: In this scenario, the goal is to replace the existing assets with new ones that accommodate the needs of the (new and old) water dependent user(s).
- Preference: User(s) with water dependent usage from emerging industries will be preferred and the asset will be planned, designed and built based on their needs. A good example of a new user in the emerging industry are such as eTug manufacturer, OSW supporting industry, etc. Also, it considers conventional users such as small boat builders, cold storage, etc.
- Assumption: It is assumed that the lease of the current users have expired and only two water dependent user are kept. No lease will be broken.





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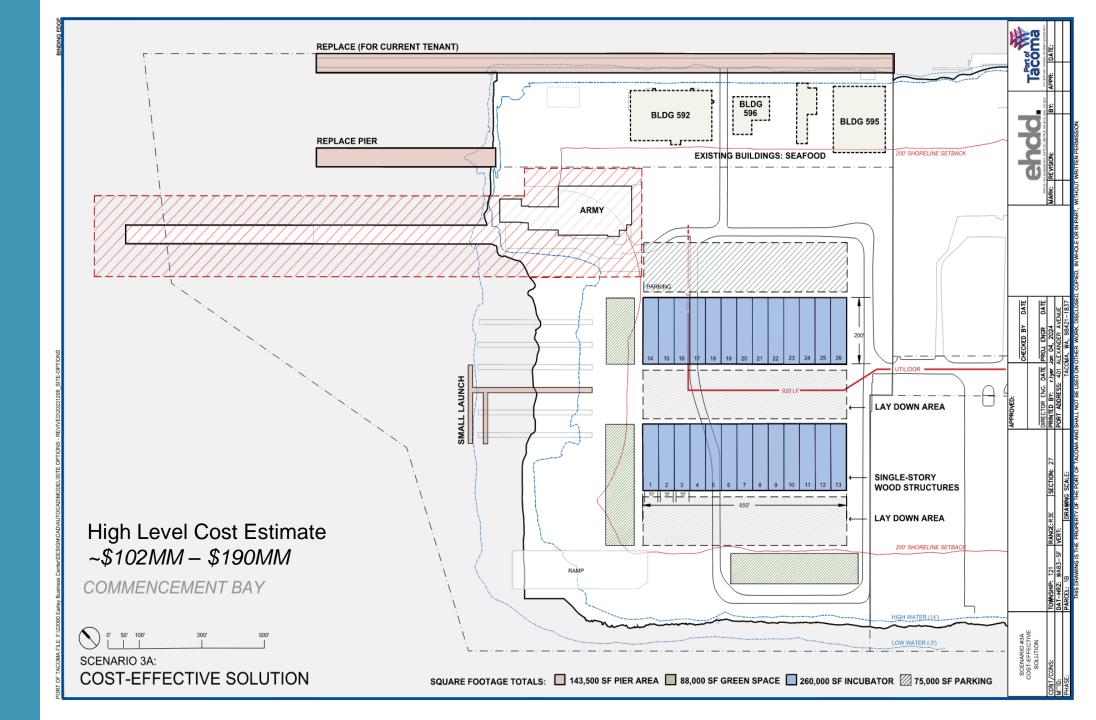
#### **Outcomes**

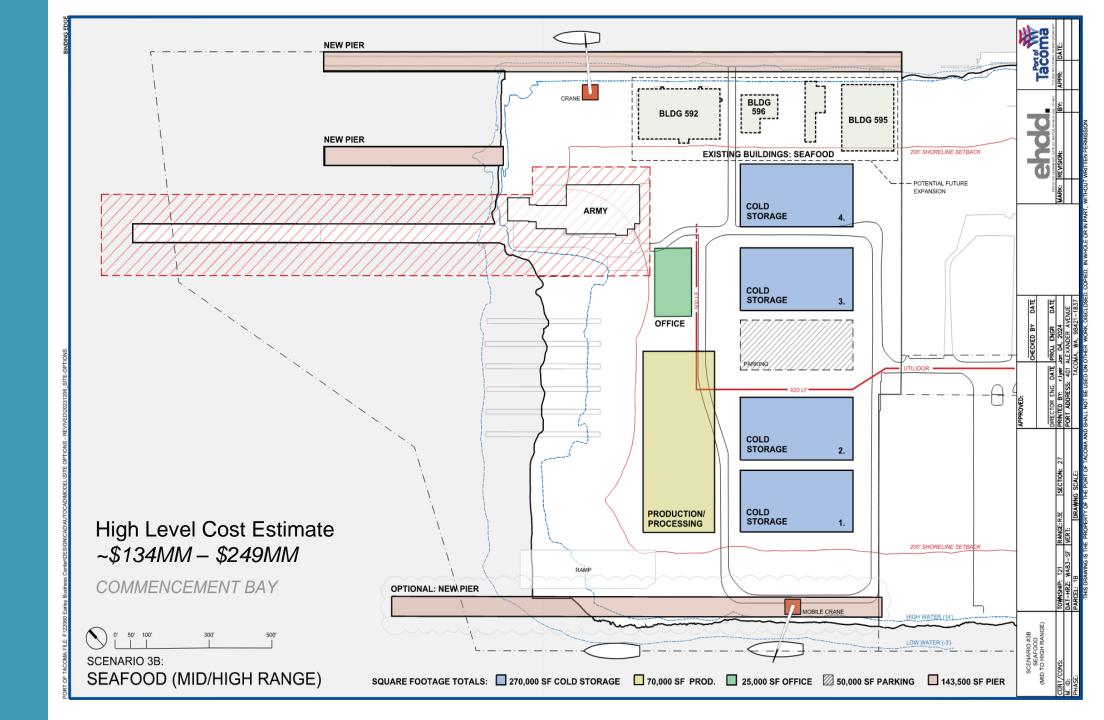


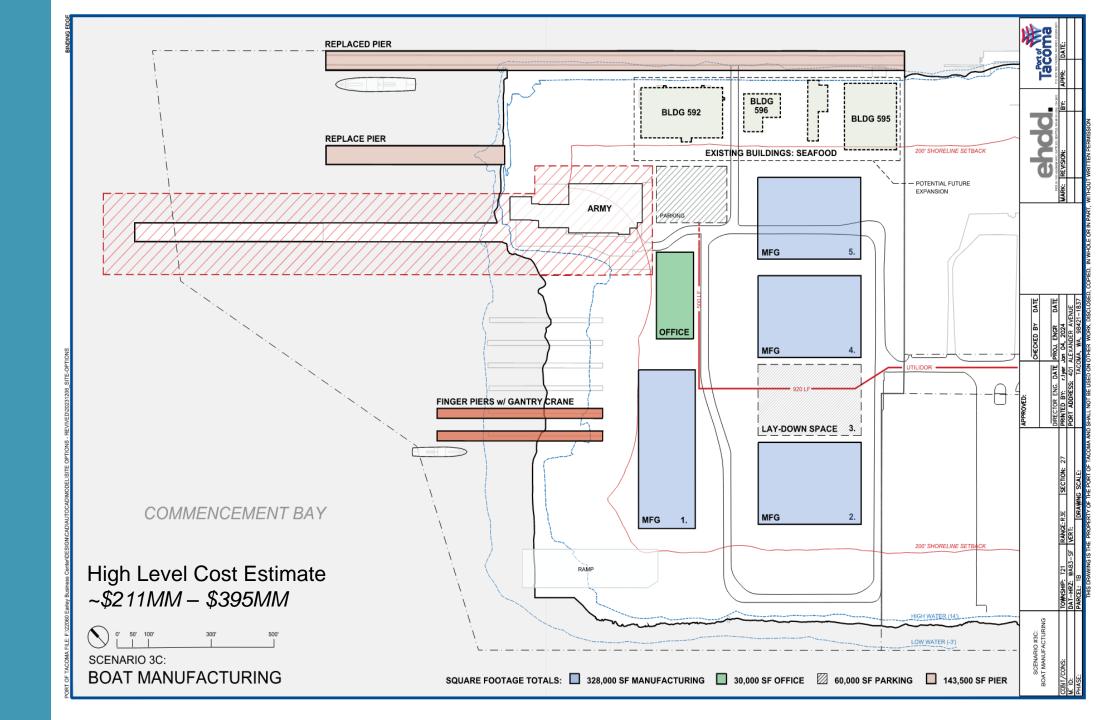
- The recommended scenario aligns with Port's goals and Guiding Principles
- In the recommended scenario, all buildings and water access facilities will provide functionality needed for water dependent uses.
- The recommended scenario could be regarded as a Strategic Business Initiatives for emerging industries with interest in investing.
- The recommended scenario was evaluated to have the least risk among all scenarios, when evaluating the financial, legal, public relations, safety & health, people, environmental risks.
- In comparison to other scenarios, the recommended scenario has the potential to create more job opportunities, directly and indirectly due to modernization.
- From financial analysis point of view, in all scenarios where development of the site is required, either grant or capital investment are needed.

# **Examples**3 Examples for Recommended Scenario









# Last Step

Recommendation and Decision



### **Next Step**

# Develop for Water Dependent Users

#### **Interim Plan**

- 1. Clean up contamination
- 2. Identify investors
- 3. Apply for grants
- 4. Plan for transition of water independent users

#### **Long Term Plan**

 Develop site for water dependent users based on attracted investor and awarded grants

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#### **Recommendations:**

The team has recommended a scenario that is inline with the Port's goals and guiding principles.



#### **Decision Requests:**

Go/No-Go decision to proceed with the recommended scenario for the EBC master plan.



## Thank you

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